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ORIGIN AF-06

INFO OCT-01 ISO-00 SSO-00 NSCE-00 USIE-00 INRE-00 CCO-00

CIAE-00 OTPE-00 EB-07 FCC-01 INR-07 NSAE-00 OC-05

COME-00 BIB-01 SS-15 NSC-05 SP-02 /050 R

DRAFTED BY AF/C:RRSTRAND:NB

APPROVED BY AF/C:RRSTRAND

AF/EPS:JWHITE (INFO)

EB/TT/TD:JJONEILL (INFO)

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O 222326Z JUL 75

FM SECSTATE WASHDC

TO AMEMBASSY KINSHASA IMMEDIATE

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E.O. 11652: N/A

TAGS: ACOM, CG, US

REF: KINSHASA 6787

SUBJ:PROBLEMS WITH ZAIRE'S GROUND STATION
FOR AMBASSADOR VANCE

1. DEPTOFF DISCUSSED GROUND STATION PROBLEM JULY 22 WITH
ITT SPACE COMMUNICATIONS MARKETING MANAGER TONY BASILE AND
OTHERS INVOLVED IN COMPANY'S ZAIRE BUSINESS.

2. GROUND STATION PROBLEM. ITT FIRST LEARNED OF POSSIBLE
DIFFICULTY WITH GROUND STATION EARLY JULY 22 WHEN IT
RECEIVED URGENT TELEX FROM ITS KINSHASA AGENT TRANSMITTING
REQUEST FROM ONPTZ (NATIONAL OFFICE OF POSTS AND TELECOM-
MUNICATIONS OF ZAIRE) FOR DISPATCH OF HPA (HIGH POWER
AMPLIFIER) ENGINEER TO CHECK TWO TRANSMITTERS OF NSELE
EARTH STATION PRIOR TO VISIT OF FRENCH PRESIDENT GUISCARD
D'ESTAING AUGUST 8. COMPANY SENT IMMEDIATE REPLY ASKING
THAT ONPTZ INDICATE SPECIFIC NATURE AND ESTIMATED DURATION
OF JOB AND TO REPORT ON OPERATING CONDITION OF THE TRANS-
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MITTERS, TO PERMIT ITT TO ANTICIPATE ANY PARTS REQUIREMENTS.

BASILE ASSURED DEPTOFF THAT ITT IS PREPARED DISPATCH SOME-ONE WITHIN A FEW DAYS AS SOON AS ONTPZ ADVISES IT OF SPECIFICS OF PROBLEM. DEPENDING UPON NATURE OF DIFFICULTY, INDIVIDUAL WOULD BE FROM ITT OR FROM EQUIPMENT MANUFACTURER, ADEN ENERGY SYSTEMS. ITT IS ALERTING ADEN IN ADVANCE. PROMPT TRAVEL WILL DEPEND UPON EXPEDITIOUS RECEIPT

OF ZAIRIAN VISA. AS SOON AS ONTPZ INFORMATION RECEIVED, ITT WILL PASS DEPARTMENT NAME OF PERSON TO BE SENT AND DEPARTMENT WILL INFORM EMBASSY KINSHASA, WHICH SHOULD ASK GOZ TO CABLE VISA PERMISSION TO ITS WASHINGTON EMBASSY.

3. MOBUTU'S CRITICISM OF ITT AND ITS TRAINING OF ZAIRIAN CADRES. EARTH STATION INAUGURATED 6/30/71. ACCORDING BASILE, ITT PROVIDED OPERATIONS STAFF OF SEVEN FOR STATION FOR FIRST SIX MONTHS, CONCURRENTLY GIVING ON-THE-JOB AND CLASSROOM TRAINING IN OPERATION AND MAINTENANCE TO ZAIRIAN TECHNICIANS. FOR SUCCEEDING EIGHTEEN MONTHS, TWO ITT EMPLOYEES REMAINED AS BACKUP TO ZAIRIAN STAFF.

BEFORE AND DURING ALI-FOREMAN FIGHT, ITT PROVIDED TWO TECHNICIANS TO INSTALL ADDITIONAL VOICE CIRCUITRY AND BACK-STOP OVERALL OPERATION. OTHERWISE, STATION HAS BEEN RUN ENTIRELY BY LOCAL EMPLOYEES FOR PAST TWO YEARS; ACCORDING TO BASILE, WHO VISITED IT IN FEBRUARY OF THIS YEAR, OPERATION HAS GONE WELL. IF PROBLEM HAS DEVELOPED WHICH REQUIRES HPA SPECIALIST, THAT IS NO REFLECTION ON ADEQUACY OF ITT TRAINING OR ZAIRIAN STAFF. BASILE BELIEVES ITT HAS BEEN RESPONSIVE TO GOZ NEEDS AND REQUESTS, AND HE FINDS MOBUTU'S CRITICISM SURPRISING.

4. FYI. PAYMENTS DUE FROM GOZ. BASILE STATES GOZ STILL OWES ITT \$120,000 FOR EQUIPMENT AND TECHNICAL SUPPORT PROVIDED IN CONJUNCTION WITH FIGHT. PAYMENT IS AT LEAST FOUR TO FIVE MONTHS OVERDUE. HANOVER MFGS TRUST IN NEW YORK IS HOLDING UNCONFIRMED LETTER OF CREDIT (CONTRACT CALLED FOR CONFIRMED LETTER OF CREDIT) FROM BANK OF KINSHASA WHICH LATTER HAS ADVISED IT DOES NOT HAVE FOREIGN EXCHANGE TO COVER AT THIS TIME. ITT IS ALSO OUT OF POCKET ABOUT \$15,000 ON PARTS DELIVERED END 1973 OR BEGINNING OF LIMITED OFFICIAL USE

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1974 (SHIPMENT OF REMAINDER OF \$35,000 ORDER HAS BEEN DEFERRED PENDING RECEIPT OF PAYMENT FOR EQUIPMENT ALREADY SHIPPED). FURTHER DETAILS CAN BE PROVIDED BY ITT KINSHASA REPS M. D'ARRYPE AND J.P. DELEU, BELL TELEPHONE MANUFACTURING (BTM), TEL. 25292. END FYI.

5. BASILE REGARDS ITT RELATIONSHIP WITH ZAIRE AS GOOD AND SAYS COMPANY HOPES TO DO FURTHER BUSINESS THERE. IN

FEBRUARY IT SUBMITTED PRELIMINARY PROPOSAL FOR DOMESTIC
SATELLITE SYSTEM (RADIO/TV/COMMUNICATIONS) TO FORMER PTT
MINISTER TCHOMBA, WHO WAS VERY ENTHUSIASTIC. COMPANY
ASSUMES FINANCIAL CRISIS PLUS TCHOMBA'S DISMISSAL HAVE PUT
PROJECT ON ICE BUT IS READY TO PURSUE IT WHENEVER GOZ
INDICATES RENEWED INTEREST. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: buchant0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE172882
Document Source: CORE
Document Unique ID: 00
Drafter: RRSTRAND:NB
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750253-0512
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750732/aaaabcpy.tel
Line Count: 121
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 KINSHASA 6787
Review Action: RELEASED, APPROVED
Review Authority: buchant0
Review Comment: n/a
Review Content Flags:
Review Date: 20 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <20 AUG 2003 by MartinML>; APPROVED <08 DEC 2003 by buchant0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: n/a
TAGS: ACOM, CG, US
To: KINSHASA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006